## Small Local Business Enterprise Program Income Caps

*Small Local Business Enterprise (SLBE):* A firm having a Principal Place of Business <u>and</u> a Significant Employment Presence in San Diego City or County, California that has been fully operational for 12 consecutive months\* whose average gross annual receipts in the last 3 fiscal years does not exceed:

- \$5.0 Million Construction
- \$3.0 Million Specialty Construction
- \$3.0 Million Goods/Materials/Services
- \$3.0 Million Trucking
- \$2.0 Million Professional Services/Architect & Engineering\*
- California State (DGS) certified Micro-business enterprises satisfy **income** requirement;
- California State (DGS) certified Disabled Veteran owned business enterprises satisfy **income** requirement.

*Emerging Local Business Enterprise (ELBE):* A firm having a Principal Place of Business <u>and</u> a Significant Employment Presence in San Diego City or County, California that has been fully operational for 12 consecutive months\* whose average gross annual receipts in the last 3 fiscal years do not exceed:

- \$2.75 Million Construction
- \$1.5 Million Specialty Construction
- \$1.5 Million Goods/Materials/Services
- \$1.5 Million Trucking
- \$1.0 Million Professional Services/Architect & Engineering\*

<sup>\*</sup>Exception – Professional Services/Architect & Engineering Firms Only – *fully operational for 6 consecutive months*.